

Description

Yacht Broker University Course Overview

Learn Remotely

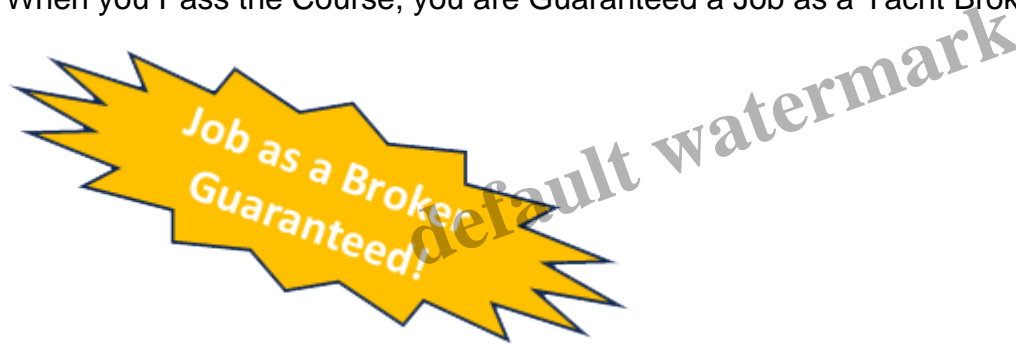
Enroll in our course online from anywhere around the globe using Zoom. Gain access to live lectures, interactive Q&A sessions, and comprehensive digital resources.

Enroll Today

Join us to embark on an exciting journey in luxury yacht sales.

Dive into comprehensive training and unlock your potential.

When you Pass the Course, you are Guaranteed a Job as a Yacht Broker*



Launch your career in luxury yacht sales with our 30-day Yacht Broker Certification Course. Learn valuation, marketing, contracts, and negotiation in a self-paced online program led by industry experts. Earn your certificate and get a guaranteed interview with Palm Beach Yacht Sales. Top graduates receive job placement opportunities. Perfect for aspiring brokers, real estate pros, or anyone looking to enter the yacht industry. Enroll now and start selling yachts with a premier South Florida brokerage .

Become a Certified Yacht Broker in 30 Days—and Start Your Career With Us

Start Selling Yachts — and Get a Job as a Broker When You Complete the Course Successfully.

Don't waste time with outdated textbooks or generic sales seminars. Learn directly from professionals in the industry and walk away with not just a certification — but a real shot at a job in luxury yacht sales.

Whether you're looking to switch careers or start something new, this course gives you everything you need to succeed — all in just 30 days.

Curious what's included? Review the course details below.

Florida Yacht Sales advertises on every major yacht sales website, have regular mailings and keep a

database of buyers looking for a particular boat. We are also fully abreast of the newest vessels on the market so we can find what buyers are seeking in the quickest way.

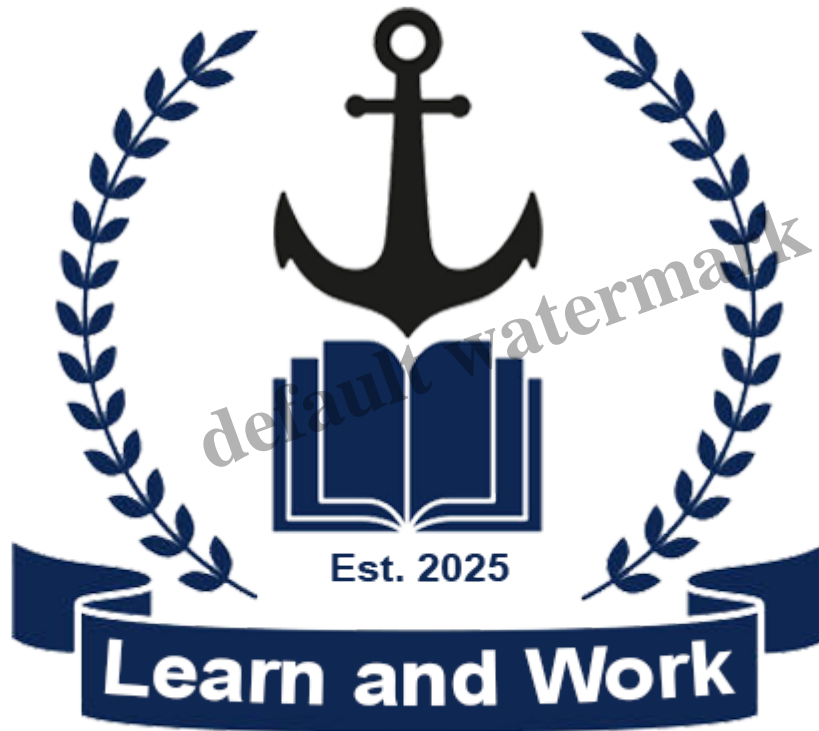
*Conditions Apply

**Set Sail on a
New Career!**

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[Enroll Today](#)

Yacht Broker University





Course Overview

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Enroll Today



Learn & Work

Contact

Yacht Broker University: Course Objectives

For Enrollment Dates, Please Contact our Office

- The Yacht Brokerage Industry

Discover the yacht brokerage industry, exploring major players, current trends, and potential career paths.

- Market Analysis

Master yacht market valuation with industry-standard tools like MLS, Sold Boats, and financial modeling software.

- How to Generate Leads

Learn expert strategies for finding and connecting with potential clients on platforms like Facebook Marketplace, LinkedIn, Boat Trader, and Craigslist.

- Regulatory and Legal Knowledge

Gain crucial expertise in contracts, licensing, and the legal aspects of deal closures, including title transfers and financial settlements.

- Sales Closing Strategies

Oversee the complete yacht sales process, from listing to closing, prioritizing client satisfaction and fostering lasting relationships.

- Improve your Negotiation Skills

Enhance your negotiation skills and craft strategies for securing successful, win-win deals with buyers and sellers.



2023 Boston Whaler 405 Conquest

**Beautiful 405 Conquest Loaded with every option
Including Seakeeper Flir Joystick Watermaker
only 200 hours on triple 600 merc's**



2022 Grady-White Canyon 456

Sea keeper gyro stabilizer, bow thruster, and auto-leveling trim control system, the 456 Canyon ensures stability and safety on the water. Don't miss your chance to own one of the largest unsinkable boats of its kind, capable of reaching speeds of nearly 60 knots.



2021 Yellowfin 39 Offshore

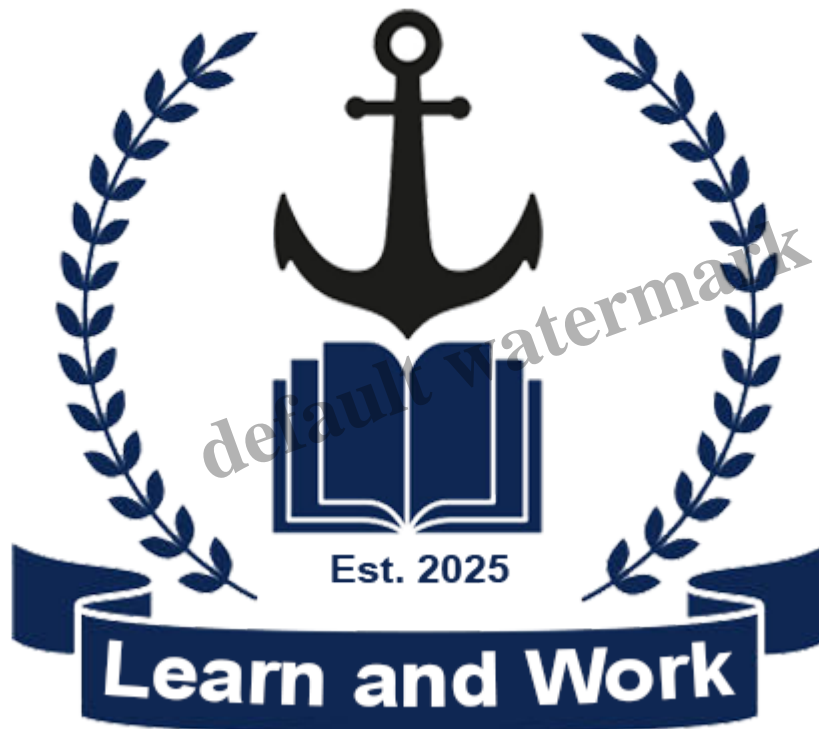
Awesome Rig ready to go priced below market!

39 Yellowfin with Quad 400 Mercs!

35-years of Experience

984 Satisfied Clients

Yacht Broker University



15-years Current Location

4705 Number of Sales

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